

### ABOUT CARGO CARE SOLUTIONS

We are a new name with a long track record in the maritime industry. Our main focus lies within servicing cargo access equipment on sea-going vessels such as hatch covers, RoRo-equipment, watertight doors, etc.

We have an extensive background on the field of cargo access equipment as we are created out of the former service networks of Macor Neptun and SEOHAE Marine System, well know players on the newbuilding market. During these periods we have built up years of experience and are able to supply parts and services for many different brands of equipment

We have recognized the need in the market for an independent, global and all-round supplier of parts and services for the many different brands of cargo access equipment among an owner/manager's fleet, so since 2010 we operate under the name Cargo Care Solutions.

Currently we are working out of 6 locations: Rotterdam, Hamburg, Copenhagen, Singapore, Shanghai and Tampa. We serve our customers globally.



### What challenge do we offer you?

Cargo Care Solutions is looking for someone that fits in with our entrepreuneuring and open mind-set. We will offer you a challenge in maintaining and growing our customer base (including ship owners/managers, ship chandlers and ship repair yards) in the regions we work in. You will be responsible to generate leads and business opportunities in the international maritime environment. You will work together with and report to the International Sales Manager.

As Sales Manager you will play a central role in translating the customers' needs to the back office and will be involved to coordinate bigger projects. A big part of the job will be travelling in the region to visit customers and leads. Due to your commercial skills and technical knowhow on our products you will be able to give superintendents and purchasers competent advice. Furthermore you will be active on the exhibitions and/or conventions Cargo Care Solutions participates in.

### What do we ask in return?

We will ask you to be open and proactive and to be able to do your work independent. You should be competitive in what you do and always try to achieve the best result possible. Also a hands-on mentality is required to be able to do your work in the maritime industry. As you will be working in an international environment you should be fluent in English, both verbally as well as in writing. We are also asking candidates to have 3 or more years of professional experience.

Things that we consider an advantage:

- A maritime background.
- Experience in Cargo Access Equipment.
- A technical background.
- Experience in international sales.
- Fluent in another foreign language.

### Additional information

Type:	Fulltime
Location:	All offices
Salary:	According to market
Category:	Sales
Education:	-

### WORKING FOR CARGO CARE SOLUTIONS

We have a strong ambition to keep on developing ourselves and staying ahead of the competition. This reflects in our company's principals:

<b>Passion for customers</b>	We put the customer first in everything we do.
<b>Technical competence</b>	We strive for excellence in all we do.
<b>Fast and reliable</b>	We are open, honest and direct.
<b>Flexibility and motivation</b>	We are flexible and motivated in our actions.

We expect the same commitment from our people.

### Interested?

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